



M. A. YOUNG  
Regional Sales Manager

400 Raritan Center Parkway  
Suite D  
Edison, NJ 08837  
732-225-4774  
Fax: 732-417-9076

April 8, 1998

Mr. Thomas R. Forget  
Food Industry Alliance of New York State, Inc.  
130 Washington Avenue  
Albany, NY 12210

Dear Tom:

Attached you will find a check in the amount of \$5,900 for R. J. Reynolds Tobacco Company's 1998 VIP Membership.

Sincerely,

A handwritten signature in cursive script that reads "M. A. Young".

M. A. Young

MAY/ams

Attachments

P-5

51851 7813

"We work for smokers."



P. O. BOX 2955  
Winston-Salem, North Carolina 27102

Tobacco currently contributes more than \$14 billion to  
federal, state and local budgets in cigarette taxes  
RJR-Working for America's 45 million smokers

CHECK NUMBER: 5A 0128472098  
CHECK DATE: 04-02-98

05A 0128472098  
FOOD INDUSTRY ALLIANCE OF  
NEW YORK STATE INC  
130 WASHINGTON AVE  
ALBANY, NY 12210-2219

4

INVOICE NUMBER	GROSS	NET AMOUNT	INVOICE NUMBER	GROSS	NET AMOUNT
F98	5,900.00	5,900.00			

51851 7814

R J REYNOLDS TOBACCO COMPANY PAYMENT  
JRT Form APO1 - Rev. 8/96

NET CHECK AMOUNT 5,900.00

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM.



P. O. BOX 2955  
Winston-Salem, North Carolina 27102

WACHOVIA BANK OF NORTH CAROLINA, N.A.  
ASHEVILLE, NORTH CAROLINA  
66-35/531

DATE  
04-02-98

5A 0128472098  
CHECK NO.

PAY ONLY **5900.00** DOLLARS

PAY FIVE-THOUSAND-NINE-HUNDRED DOLLARS AND 00 CENTS

TO THE ORDER OF  
FOOD INDUSTRY ALLIANCE OF  
NEW YORK STATE INC  
130 WASHINGTON AVE  
ALBANY, NY 12210-2219

AUTHORIZED SIGNATURE

REYNOLDS TOBACCO COMPANY PATENTS 2,718,346; 2,727,726; 2,714,190; 2,717,766; 2,740,180

⑈0128472098⑈ ⑆053100355⑆010459 038032⑈

Advocates of the  
Food Industry  
Since 1900



**FOOD INDUSTRY ALLIANCE OF NEW YORK STATE, INC.**

130 Washington Avenue • Albany, New York 12210 • Tel (518) 434-1900 • Fax (518) 434-9962  
Government Relations (518) 434-8144

**SUPPLIER MEMBER CONTRACT**

Please enroll our company in the VIP Member program of the Food Industry Alliance of New York State, Inc. It is our understanding that the program will entitle us to receive the benefits set forth in the schedule on the reverse side hereof. In consideration for our enrollment in the program, we agree to pay to you the sum of \$ 5,900.00.

This contract shall run for a period of one year commencing June 1, 19 98.

The aforementioned amount shall be billed by the Association, and paid by the undersigned company, within thirty days of billing.

R. J. Reynolds Tobacco Company  
Company

Mark A. Yonney  
Authorized Signature

400 Raritan Center Parkway  
Address

Edison, NJ 08837

City, State, Zip

ACCEPTED

By Thomas R. Frigit

Date 3/25/98

Food Industry Alliance of  
New York State, Inc.  
130 Washington Avenue  
Albany, New York 12210

51851 7815

## SCHEDULE OF BENEFITS



**Trade Summit** — Private conference area reserved at the Trade Summit.



**Trade Summit Scheduling Preferences** will be given in the following order: Double TI Members, TI Members, and VIP Members.



**Guaranteed Appointments** from our over 800 retail/wholesale members. Let us know which individual and which company and FIA will guarantee appointments with your top preferences.



**Advertising Space** — Full pages of black & white advertising in the *Food Industry Advocate*.



**Subscription** to *Food Industry Advocate* and special feature articles in the *Food Industry Advocate*.



**Government Relations** — Subscription to the government relations newsletter *FoodScan*.

Upon request, FIA provides a legislative tracking service which monitors bills of importance to a member company. FIA's government relations staff is always available, keeping the doors of New York government open to members.



**Trade Dinners** — Complimentary invitations to four regional trade dinners each year with retail executives and buyers.



**Executive Forum and CEO Dinner** — Exclusive invitations to participate in the Executive Forum and CEO Dinner.



**FIA Partnership Awards Banquet** — Exclusive invitations to the FIA Partnership Award Banquet which honors industry leaders from retail/wholesale and supplier segments.

51851 7816

# ACCOUNTS PAYABLE VOUCHER

RJRT Form 57 - WML 4/22/96

DATE April 1, 1998		AMOUNT OF CHECK \$5,900.00	
VENDOR NUMBER/ACCOUNT NUMBER		CHECK TO BE DATED April 1, 1998	
ISSUE CHECK TO: Food Industry Alliance of New York State, Inc. 130 Washington Avenue Albany, NY 12210			
EXPLANATION VIP Member program for Food Industry Alliance of New York State, Inc., 6/1/98 through 6/1/99			
SPECIAL PAYMENT INFORMATION TO APPEAR ON CHECK STUB			
MAIL TO - OTHER THAN PAYEE (NAME AND ADDRESS) R. J. Reynolds Tobacco Company Attn: Mr. M. A. Young 400 Raritan Center Parkway, Suite D Edison, NJ 08837			
CALL FOR CHECK PICK-UP NAME			EXT.
RELATED AR/AC/CA/CONTRACT NO.			
G/L CODE	OTHER REQ. CODE	AMOUNT	
04-80-1200-9092-821		5,900.00	
APPROVAL AUTHORITY <i>M. A. Young</i> M. A. Young		REQUESTOR SIGNATURE <i>M. A. Young</i> M. A. Young	
		EXT. 732-225-4774	

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Food Industry  
Since 1900



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130 Washington Avenue • Albany, New York 12210 • Tel (518) 434-1900 • Fax (518) 434-9962  
Government Relations (518) 434-8144

MAR 27 1998

March 25, 1998

Mr. Mark A. Young  
Regional Sales Manager  
R. J. Reynolds  
Tobacco Company  
400 Raritan Center Parkway  
Edison, NJ 08837

Dear Mark:

Enclosed please find your renewal contract for your membership in the Food Industry Alliance of New York State Inc. for another year together with an invoice for payment.

All that is needed is for you to sign and return the contract and payment in the enclosed self-addressed envelope.

I am looking forward to seeing you in the near future at one of our many functions. If you have any questions or concerns in the meantime, please do not hesitate to call me at 914-398-2411.

Sincerely,

Thomas R. Forget  
Director, Trade Relations

Enclosures

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Since 1900



**FOOD INDUSTRY ALLIANCE OF NEW YORK STATE, INC.**

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Government Relations (518) 434-8144

3/16/98

Mr. Mark A. Young  
Regional Sales Manager  
R. J. Reynolds  
Tobacco Company  
400 Raritan Center Parkway  
Edison NJ 08837

Payment is due 30 days from receipt  
Company No: 20812  
Phone No: (908) 225-4774

*Mark A. Young*  
ANNUAL MEMBERSHIP DUES FROM JUN 98 TO MAY 99

CATEGORY: Vitally Interested Participant Affiliate

CURRENT DUES: 5,900.00

Please mail your payment & signed contract to our ALBANY office.  
Thank You.

51851 7819

## TRANSMIT CONFIRMATION REPORT

NO.	:	003
RECEIVER	:	910-741-4955
TRANSMITTER	:	R.J.REYNOLDS TOB 12
DATE	:	APR 01'98 9:37
DURATION	:	02'11
MODE	:	STD
PAGES	:	04
RESULT	:	OK

51851 7820